

Why Attend?

The primary reason for the existence of any investigator, whether in the criminal, loss prevention, personnel, intelligence, safety, or private investigation field, is to gather information. The success of the investigator is directly related to his ability to conduct effective interviews and interrogations. In 1975, the Rand Corporation concluded through research that the single most important factor directly affecting the outcome of any investigation was the quality of information obtained from the witness or victim of the event. It is reasonable, therefore, to also believe that the proper interview and interrogation of possible suspects has an equal, if not greater, effect on the success of an investigation.

The concept of interviewing held by many investigators is that it appears to be a skill one is possibly born with and is something that cannot be taught. It would also seem that interview and interrogation is viewed as a method of merely following a list of questions presented in some disciplined and structured manner with little or no variation. In reviewing current, as well as dated texts and articles, the new interviewer is led to believe that interview and interrogation is also merely an exercise in asking the "who, what, where, when, and how" that are routinely used in reporting. All such concepts appear to ignore the fact that human behavior, not to mention human interpersonal communication, is complex and multifaceted, and that neither can be approached in a restrictive, structured manner.

Traditionally, the study of kinesics focused on the observable outward physical behaviors of the body in order to ascertain the person's current emotional state and the role the body plays in communicating that information. It was quickly learned that by understanding the "vocabulary" of body language along with the diagnosis of a person's verbal output, an interviewer could more easily assess a person's truthfulness or deception regarding the current issue under discussion.

Kinesic interview and interrogation is viewed as a multiphase behavioral analysis system used to conduct more effective and efficient interpersonal communications. The foundation of the technique rests on the common everyday behavior of human beings and their diverse communication abilities. Some of these communication skills are learned from a collection of available human behaviors, while other characteristics exist in all human animals.

Finally, the art of interview and interrogation is a skill that is learned, but not from a single lesson, class, or textbook. It is a skill that is practiced, polished, and honed over time, and the successful interviewer and interrogator is one who knows that the learning process never ends. To be a successful and professional interviewer and interrogator, one must be a committed student and professional interviewer and interrogator, one must be a committed student of human behavior. To achieve positive results, the professional interviewer and interrogator must study the process, practice his skills, and use his knowledge in pursuit of the truth.

The essential thing is not to find truth but to investigate and search for it.

Max Nordau, *Paradoxes*, 1885

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February 5, 6, 7, 8 & 9, 2018 • Columbus, Ohio

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National Criminal Justice

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Columbus Police Department

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Training Seminar Phase I & II Practical Kinesic Interview and Interrogation Techniques®

**Instructor:
Stan B. Walters, CSP**

Interviewing and Interrogation Expert

Stan B. Walters has spent more than 35 years studying and researching the science of interview and interrogation. He is the author of **Principles of Kinesic Interview and Interrogation, 2d. ed.** and **The Truth About Lying: How to Spot a Lie and Protect Yourself From Deception** which has been published in 7 foreign languages. He has authored numerous interview and interrogation training guides, audio programs and videos including 140+ videos on his YouTube Channel. Stan maintains a personal library of 1200+ video taped interviews of inmates he personally directed and produced in 33 prisons in 16 states and one foreign country.

Stan worked with Dr. Martha Davis clinical psychologist and Brenda L. Connors of the US Naval War College on ground breaking credibility research project conducted at John Jay College. The research was in association with the NYPD, and the Queens, Manhattan & Bronx District Attorneys' Offices. He is the co-author of 3 published peer reviewed scientific papers on the results of that project. He has also served as an interview and interrogation subject matter expert for Johns Hopkins University.

Stan has more than 50,000 hours on the platform as an instructor. Among others, he has provided training for the National Security Agency, US Army 1st, 4th and 25th Infantry, US Army Special Forces, 82nd Airborne, 1 Cavalry & 1 Armored Divisions, US Army C.I.D. & M.P.s, US Army Intelligence & Counter-Intelligence, US Army Battlefield Surveillance Brigades, USAF O.S.I., USAF S.E.R.E., USAF Security Forces, US Navy EOD, Texas Rangers, US Postal Inspectors, US Marshals Service, US Secret Service – Polygraph, FBI – Polygraph, US Treasury – Inspector General, DFW Airport SWAT, Texas D.P.S. SWAT, Kentucky, Nebraska, & Pennsylvania State Police, Kansas Bureau of Investigation, NASA Inspector General, New York State Police, US Marshals Service, Singapore Police Force & Military, US Courts, US Indian Police Academy, I.C.E., C.B.P., US C.I.S., UAE Police & State Security, Calgary Police Service, Canadian Fish & Wildlife, Canadian Securities Commissions, International Association of Arson Investigators, and numerous other criminal justice agencies and academies throughout North America. He has also conducted training in Australia, New Zealand, the Netherlands, Germany, and South Korea.

Stan has regularly appeared on Crime Watch Daily with Chris Hansen. He has also appeared on ABC, CBS, CNN, Fox News, Fox & Friends, NBC, France Channel One and Australia Today. He has been profiled twice on National Geographic and was host and technical advisor on the National Geographic special "The Science of Interrogation."

February 5, 6, 7, 8 & 9, 2018
Columbus, Ohio

Register online at: www.patc.com

Phase I & II
Practical Kinesic Interview and Interrogation Techniques®

Science of Interview & Interrogation:
Productive Interviews – Ethical Interrogations

Course Objectives:

Your agency has likely seen time and time again, highly competent investigators struggle to obtain consistently meaningful information in their interviews or interrogations. The issue isn't lack intelligence or bad intent, it's the lack of useable advanced skill sets.

Effective interviewing and interrogation efforts are hampered for one or more of the following reasons:

- 1. No formal interview & interrogation skills training so productive interviews rarely, if ever, are conducted.
- 2. Poor interview & interrogation training content resulting in interviews & interrogations that are incomplete, missing important details or cause subject contamination.
- 3. Training that was based on unscientific concepts and perpetuated myths. Deception is misdiagnosed, victims and witnesses are alienated, and subjects are wrongly accused or missed as persons of interest.
- 4. Using techniques that result in increased liability for the interviewer and the agency.

The Science of Interview and Interrogation course is part of the Practical Kinesic Interview and Interrogation® series. The content is based on empirical research into behavioral analysis, effective interviewing and ethical interrogation. Expertly presented, the proven concepts are immediately useable by your new investigators, and upgrade the skills of those with the most experience.

Participants will learn:

- How to recover 60% more information from victims, witnesses & subjects.
- Master an effective narrative-based interview.
- 8 principles for improving every interview.
- 3 keys to a successful interview.
- Understand the 3 critical reasons investigators fail to accurately spot deception.
- Learn techniques that will improve deception identification.
- The 5 reaction / response behaviors that subjects exhibit and how to correctly handle each one.
- 3 principle causes of false confessions and contaminated statements.
- Understand Influence, Persuasion, Manipulation, & Coercion.
- The productive use of Influence and Persuasion tactics.
- 4 elements of an ethical, non-coercive persuasive dialogue.
- The 4 interview and interrogation strategies based on personality.

Seminar Agenda
Phase I & II Practical Kinesic Interview and Interrogation Techniques®
February 5, 6, 7, 8 & 9, 2018 • Columbus, Ohio

Monday, February 5, 2018

8:00 a.m. - 8:30 a.m.
8:30 a.m. - 12:00 Noon

Registration
Introduction To Practical Kinesic Interview & Interrogation®
• Historical Background
• Physiological and Mental Basis
• Practical Kinesic Principles
• The Stress Response States

12:00 Noon - 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own)
Verbal Quality - Verbal Clarity
• Verbal Content - Anger Response
• Depression Response
• Denial Response

Tuesday, February 6, 2018

8:00 a.m. - 12:00 Noon

Verbal Content - Denial Response (Continued)
• Bargaining Response
• Acceptance Response

12:00 Noon - 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own)
Practical Kinesic Statement Analysis
• Investigative Uses
• Principles of Analysis
• Obtaining Useable Samples
• Analysis Guidelines
• Sample Analysis
• Practical Exercises

Wednesday, February 7, 2018

8:00 a.m. - 12:00 Noon

Review Of Practical Exercises
• Body Language Cues
• Practical Kinesic Principles
• Eyes
• Eye Contact
• Movements
Lunch (On Your Own)
Body Language Cues (Continued)
• Head - Mouth, Nose, Color, Facial Expressions
• Arms - Touching Behaviors, Crossing, Protective Gestures
• Barricading
• Proxemics
• Confession Symptoms

12:00 Noon 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Thursday, February 8, 2018

8:00 a.m. - 12:00 Noon

Stress Response States (Practical Exercise)
Excluded Subjects
• Psychotics
• Brain Disease
Suicidal Subjects
• Primary Dominant Personalities

12:00 Noon - 1:00 p.m.
1:00 p.m. - 5:00 p.m.

Lunch (On Your Own)
Emotion Dominant Personality
Interrogation Strategy (Video Practical Exercise)

Friday, February 9, 2018

8:00 a.m. - 12:00 Noon

Non-Emotion Dominant
• Sensory Extravert
Interrogation Strategy (Video Practical Exercise)
Logic Dominant
Interrogation Dominant (Video Exercise)
Ego Dominant Personality
Interrogation Strategy (Video Exercise)

12:00 Noon

Certificate Presentation

Cut Along Dotted Line

3 Ways to Register for a Seminar!

- 1. Register Online at www.patc.com — Yellow link upper left corner
- 2. Fax Form to Public Agency Training Council FAX: 1-317-821-5096
- 3. Mail Form to

Public Agency Training Council
5235 Decatur Blvd
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*** Pre-payment is not required to register ***

Upon receiving your registration we will send an invoice to the department or agency.

Checks, Claim Forms, Purchase Orders should be made payable to:

Public Agency Training Council

If you have any questions please call

317-821-5085 (Indianapolis)

800-365-0119 (Outside Indianapolis)



Seminar Title: Kinesic Interview & Interrogation ® I & II
Instructor: Stan B. Walters
Seminar Location: Columbus, Ohio Division of Police Training Academy
When: February 5, 6, 7, 8 & 9, 2018
Registration Time: 8:00 A.M. (February 5, 2018)
Hotel Reservations: Drury Inn
Seminar Includes: \$495.00 Includes Practical Kinesic Interview and Interrogation Techniques® Course Material, Coffee Breaks, and Certificate of Completion.

Seminar ID
#15351

Note: To receive discount room rates, identify yourself with Group #2323974

Names of Attendees 1.
2.
3.
Agency
Invoice To Attn:
Address
City State Zip
Email
Phone
Fax